

About the Organization	JustDial is an Indian internet technology company that provides local search for different services in India over the phone, website and mobile apps. Founded in 1996 by VSS Mani, the company is headquartered in Mumbai, India.
Eligibility	Open for all final year UG and PG graduates
Compensation	<b>Upto 3 LPA</b>
Job Description	<p><b>Certified Internet Consultant/ Business Development Executive/ Tele Sale Executive</b></p> <ul style="list-style-type: none"> <li>• Responsible for attending appointments allocated in geographical area / pin code assigned.</li> <li>• Responsible for making sales presentations and generating revenue within established Just Dial guidelines.</li> <li>• Responsible for achieving daily, monthly and annual targets.</li> <li>• Responsible for providing right information to the client and selling the right product without engaging in any fraudulent activity. Responsible for checking Genio module on regular basis so that appointments are not missed and online appointments can be tracked.</li> <li>• Responsible for attending team and branch meetings on time.</li> <li>• Responsible for submission of contracts and documents on time to Sales Coordination department.</li> <li>• Responsible for retention of existing clients</li> <li>• Responsible for managing: <ul style="list-style-type: none"> <li>▪ Conversion of appointments</li> <li>▪ Average collection per contract</li> <li>▪ ECS &amp; Bounce collection</li> <li>▪ Conflicts related to sales</li> </ul> </li> </ul>
Job Location	Lucknow, Kanpur, Varanasi, Gorakhpur, Allahabad, Agra, Meerut, Moradabad, Haridwar, Dehradun, Roorkee, Haldwani, Panipat, Sonapat, Hisar, Rohtak, Yamuna Nagar, Jind, Rewari, Pune, Mumbai, Jaipur, Nagpur, Nashik, Aurangabad.
Recruitment Process	After registrations, the applications will be reviewed. Once the internal review is done, forms will be taken to next level that is Personal Interview (Two round of interviews- HR and Operations Round).
Registration Link	<a href="https://forms.gle/Hj8hR1nAcGhbYZG37">https://forms.gle/Hj8hR1nAcGhbYZG37</a>
Last Date to apply	5 February, 2022



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