

About the Organization	BYJU'S is an Indian multinational educational technology company, headquartered in Bangalore. It was founded in 2011 by Byju Raveendran and Divya Gokulnath. as of December 2021, BYJU'S is valued at US\$21 billion and has over 115 million registered students.
Eligibility	Open for all UG and PG graduates from any stream
Working Days	5-day work week, candidate will be working 5 days a week with Mondays and Tuesdays being week-off.
Compensation	<b>Salary: - Upto Rs. 10 Lakhs (Rs.7 Lakhs {Fixed pay} and Rs. 3 Lakhs {Performance/Variable pay}).</b> <b>Note: - For the first 2 months of training salary will be Rs. 3 Lakhs after which it is upto Rs. 10 Lpa+ other company benefits.</b>
Job Description	<b>Business Development Associate: -</b> Responsibilities: - <ul style="list-style-type: none"> <li>• It will be a field sales role post conversion to BDA.</li> <li>• Call and connect with potential customers from the database provided.</li> <li>• Establish strong, profitable rapport and book demo sessions with them in the comfort of their own houses with the entire family over the weekend.</li> <li>• Drive successful revenue for the organization by explaining and counseling the student properly based on prior research about the student's activity on the free application explaining to them the benefits of e-learning and a hybrid curriculum.</li> <li>• Update and manage all sales activities and account information in CRM.</li> </ul> <b>Qualifications</b>
Job Location	<b>PAN India</b>
Recruitment Process	After registrations, the applications will be reviewed. Once the internal review is done, forms will be taken to next level that is personal interview.
Registration Link	<a href="https://forms.gle/xuwar8YERYgBkQZs9">https://forms.gle/xuwar8YERYgBkQZs9</a>
Last Date to apply	<b>22th January, 2022</b>



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